



Brandon Builders, Inc., St. Charles, IL., a full-service general contractor specializing in fire & flood insurance restoration. We are looking for an experienced sales/estimator to join our team. At Brandon Builders, the sales/estimator is responsible for estimating and selling restoration services to clients, bringing in new business from relationships built with insurance agents and adjusters and other professional sources. Candidates must be able to generate their own leads and come with a track record of success that includes experience in construction estimating, basic insurance knowledge & project management.

**Education/Skills/Experience Needed:**

- College degree or certification in Construction or Project Management
- Must be comfortable in both professional office and field work environments
- Must be proactive and a team player
- High attention to detail.
- Effective sales and negotiation skills
- Ability to handle large files with sensitive and confidential information
- Strong interpersonal and analytical skills.
- **Established contacts in the insurance and restoration industries**
- Previous experience: 2-5 years
- Exceptional customer service, communication and organizational skills
- Excellent writing, verbal and organizational skills
- A clean driving record and ability to pass a criminal background check and drug screening
- Software experience: Xactimate, Microsoft Office and PSA
- IICRC certification in Fire, Water and Mold restoration

**Preferred but not required:**

- Subcontractor base
- OSHA training and certification
- Haag Certified Inspector - Residential

We offer a generous salary plus commission. Benefits include health insurance, 401k, paid holidays, vacation, sick days and a vehicle/fuel allowance. Please submit your resume for consideration to Tim Lawless, Brandon Builders, at [timlawless@brandonbuilders.com](mailto:timlawless@brandonbuilders.com)