

Director – Personal Lines Insurance (1116-4) Deerfield, IL Area

Wealth Management/Insurance firm seeks Director to lead management and operations of the Individual Property and Casualty Department. Potential supervisory responsibility over time.

Responsibilities will include: Develop/close new business; correspond with clients; documentation as required Complete entry of policy changes requests/review of client policies at renewal including recommendations Use carrier websites to quote/process policy changes Work on new personal lines prospects as assigned

REQUIREMENTS: College degree and 10+ years of experience in personal lines insurance Illinois Fire/Casualty License Proficiency with Microsoft Office Suite Able to juggle multiple tasks/re-evaluate priorities; energetic/assertive; team player; strong organizational skills/detail orientation; follow-up/time management skills; able to work well under pressure; initiative with willingness to learn/develop professionally; strong written/verbal communication skills Experience with “affluent” personal insurance carriers preferred Proficient with insurance agency management software preferred

If you are interested in this opening, please email a copy of your resume to: Jordan@bcius.com