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Salesperson with Marketing Skills

Industrial Loss Consultants, Inc, (ILC) a consulting firm in a multi-corporate environment headquartered in Chicago's Northwest Suburbs, is seeking a Salesperson with at least 5 years of sales experience to enhance our sales and marketing team. We seek a positive, motivated, driven individual who can make contacts via phone calls, e-mails and meetings to develop relationships and promote ILC and its services. Development of company marketing materials will also be required.

The candidate will be responsible for promoting our consulting services to insurance companies and adjusting firms. Candidate will report directly to the President of the firm and work in conjunction with two others on the team. Candidate will be required to document their efforts on a weekly basis. Knowledge of Salesforce is required (CRM). College degree preferred. Insurance industry experience also preferred. Travel will be required.

The qualified candidate will be a self starter, who has the ability to multi-task with excellent time management skills. This position requires exceptional verbal and written communication, interpersonal, and organizational skills. The candidate must also possess strong PC skills with demonstrated knowledge of Outlook, Microsoft Word, Excel, and PowerPoint. The candidate must maintain confidentiality of all information.

This is a full-time, salaried plus bonus position. Competitive salary to commensurate with experience. The benefit package includes Medical, Dental, a 401k Retirement Savings Plan, and Paid Vacation. Interviews will be by appointment only.

Interested Candidates should submit their resume to:
pminasian@industrialloss.com