



JC Restoration, Inc. is looking for an experienced Sales Estimator

The ideal candidate will be primarily responsible for selling and estimating restoration services to clients, bringing in new business from relationships built with insurance adjusters and other professional sources.

The duties listed below are the responsibility of the Sales Estimator, but are not limited to the following:

- Attend project site pre-bid meetings and site tours.
- Generate their own leads and come with a track record of success that includes experience in construction estimating & project management.
- Ensure the flow of the project information is maintained and documented.
- Prepare budgets and general condition estimates for entire projects.
- Must be comfortable in both professional office and field work environments
- Be proactive and a team player
- High attention to detail & possess strong analytical skills
- Effective sales and negotiation skills
- Ability to handle large files with sensitive and confidential information
- Established contacts in the insurance and restoration industries
- Exceptional customer service, communication and organizational skills

Preferred but not required:

- IICRC certification in Fire, Water and Mold restoration
- Subcontractor base
- OSHA training and certification
- Haag Certified Inspector – Residential

To be considered for the Sales Estimator position, candidate must have a College degree or certification in Construction or Project Management, minimum 2 to 5 years of experience, demonstrate excellent writing, verbal and organizational skills; must possess a valid driver's license and have a clean driving record and ability to pass a criminal background check and drug screening. Candidates must also be proficient in Xactimate, Microsoft Office, Outlook and PSA.

Along with the use of a company vehicle, JCR also offers a remarkable benefits package, which includes (but not limited to) health and dental insurance (75% - 80% company-paid premium), 401k, discounts on vision, voluntary and company-paid life insurance, voluntary short-term and long-term disability.

Interested candidates can submit their resume to:

Human Resources
3200 Squibb Ave.
Rolling Meadows, IL 60008
hradmin@jcr24.com
Fax: 888-956-8845